goIWx
Hosting (Y)our Strategy!

E·M

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Patty Ellsworth
IT Business Analyst
***Electric Machinery** Company*

Client at a glance
Electric Machinery Company
800 Central Ave.
Minneapolis, MN 55413

Website
www.electricmachinery.com

Products & Services
Large electrical motors and generators

Target Markets
Power generation

Revenue
$25-50MM

Employees
150-300

Applications Hosted
Infor ERP VISUAL
SQL Report Services
Microsoft Excel

Microsoft
GOLD CERTIFIED
Partner

Advanced Infrastructure Solutions
Networking Infrastructure Solutions

GoIWx client S+S (Software Plus Service) Customer Profile

Quick and successful move to a new hosted environment provides uninterrupted service while freeing up resources in a painless process.

Electric Machinery Company

Electric Machinery of Minneapolis, Minnesota, designs and manufactures electrical motors and generators for the power generation industry. Founded in 1891, Electric Machinery builds its products to its customers specifications, combining experience and innovation to service customers around the world.

In December 2006, the French-based Converteam group, a specialist in power-conversion engineering, acquired Electric Machinery. Because of the reorganization involved in the acquisition, the management team at Electric Machinery was forced to reevaluate its current IT infrastructure and the methods it was using to operate its Infor ERP VISUAL software. "Prior to the acquisition, a sister-company was hosting VISUAL for us," states Patty Ellsworth, IT Business Analyst at Electric Machinery. Following the acquisition, Electric Machinery needed to move quickly to ensure uninterrupted access to its VISUAL system. "We didn't have the time or resources to deal with the situation in house," Ellsworth comments, "so we contacted GoIWx to help us out."

GoIWx analyzed Electric Machinery's current situation and made recommendations for improvement. After a quick and successful implementation, Electric Machinery went live with its VISUAL system hosted by GoIWx. "The implementation went very smoothly," Ellsworth comments.

In addition to hosting VISUAL for Electric Machinery, GoIWx also implemented SQL Report Services, which allows the company to easily extract, view, export, and download its reports in a variety of formats, streamlining the reporting process required by the parent company.

"The transition to our hosted system with GoIWx was painless. It's the same as it was before, except now we know that their expert staff is there for us if we have a problem," states Ellsworth. "The people at GoIWx have the expertise and manpower to resolve our issues quickly. When we had questions involving email and printers, the people at GoIWx responded with a solution within an hour. They are friendly, helpful, and most importantly, responsive. I would definitely recommend GoIWx."